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April 4, 2007

Susan C. Schwab
United States Trade Representative
600 17th Street, N.W.
Washington, DC 20508

Dear Ambassador Schwab:

On behalf of the members companies of the Electronic Industries Alliance (EIA), I am writing to thank you for your continued support and assistance in reducing global barriers to trade in the electronics sector. As you may already know, EIA has nearly 1,300 members and represents major sectors of the electronics industry, from manufacturers of the smallest components to those of the most complex systems used by defense, space and industry, including the full range of consumer electronic products. The vast majority of our member companies are U.S. firms with a strong presence in the international marketplace, both as importers and exporters of high-tech products and electronic components.

As you travel to India this month, please consider how important electronic goods are to countries at all stages of economic development. Electronics help drive economic growth. When our industry's products are allowed to flow freely, industrial production and productivity of labor improve. Electronics work to lower healthcare costs, increase access to information and help elevate the global standard of living.

The industry knows the benefits that can come from sector-wide liberalization. In the wake of adoption of the Information Technology Agreement (ITA), world trade in information technology products increased rapidly – from approximately \$650 billion in 1997, to nearly \$1 trillion in 2000. And that trend continues: the WTO recently reported that global exports of ITA products over the past 10 years have more than doubled, with annual average growth of 8.5 percent. In 2005, trade on ITA products accounted for 14 percent of the world's merchandise exports, exceeding that of agricultural products, and textiles and clothing together.

EIA's members would like to see these benefits extended to include new products, technologies that are converging, and other electronics used by consumers, business and governments alike. Thank you again for your leadership in establishing a Doha modality that will help achieve this goal. If EIA can do anything to help advance the process, please do not hesitate to contact us.

Sincerely,

A handwritten signature in dark ink that reads 'C. L. Robinson' in a cursive style.

Charles L. Robinson
Interim President & CEO